

Date: March 25, 2026

To: Melissa McAfee, Property Management

Johannes Saufferer, Real Estate Department Manager City of Kelowna

Subject: Letter of Support – Proposed Boat Launch Fee Structure and Bylaw 10680 Amendments

Dear Melissa and Johannes,

The Kelowna Marine Tourism Association (KMTA) is pleased to express its formal support for the proposed flat fee structure governing City of Kelowna boat launch use. Following our productive discussions over the last 3 months, we are confident that this agreement provides a fair framework for our members and other commercial users.

We particularly praise the City's decision to apply this structure to all Commercial Users. Expanding the scope beyond boat rental companies ensures a level playing field and an equitable contribution to municipal infrastructure maintenance from all professional entities.

Specifically, we support:

Removal of the existing Schedule C - Boating Facility Commercial License fee per Watercraft to be replaced with the following rate structure:

Commercial Tier	Fleet Size	Annual Flat Fee
Small Fleet	<i>1–20 watercraft</i>	<i>\$2,000</i>
Medium Fleet	<i>21–40 watercraft</i>	<i>\$10,000</i>
Large Fleet	<i>41+ watercraft</i>	<i>\$20,000</i>

Stakeholders overwhelmingly support the revised fee structure and have indicated a strong willingness to comply voluntarily. This alignment minimizes the need for enforcement and represents around **\$15,000 in savings** for City Bylaw services, as previously detailed in the 2022 Council submission.

We are committed to championing this new framework and look forward to these Bylaw amendments to ensure a safe, fair, and successful 2026 season.

Sincerely,

Corey Severin, Denys Storozhuk

On behalf of the Board of Directors of the Kelowna Marine Tourism Association (KMTA)