

# Report to Council



**Date:** November 28, 2016  
**File:** 1140-50  
**To:** City Manager  
**From:** Phillip Elchitz, Senior Airport Operations Manager  
**Subject:** NewLeaf Travel Company Inc. - Airport Use Agreement - Kelowna International Airport  
Report Prepared by: Toni McQueenie, Airport Administration Manager

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## **Recommendation:**

THAT Council approves the City entering into an Airport Use Agreement with NewLeaf Travel Company Inc. in the form attached to the report of the Airport Director dated August 22, 2016, authorizing NewLeaf Travel Company Inc. to operate at Kelowna International Airport;

AND THAT the Mayor and City Clerk be authorized to execute the Airport Use Agreement.

## **Purpose:**

To obtain Council's consent and approval to enter into an Airport Use Agreement with NewLeaf Travel Company Inc.

## **Background:**

NewLeaf Travel Company Inc. ("NewLeaf") is a privately held Canadian company headquartered in Winnipeg, Manitoba.

NewLeaf is designated under the Canadian Transportation Act as a "Reseller." A Reseller is defined as a person who does not operate aircraft and who purchases the seating capacity of an air carrier and subsequently markets and resells those seats, in its own right, to the public. In this instance, New Leaf is the exclusive Reseller on specific flights operated by Flair Airlines Ltd.

Flights commenced in July 2016, between Kelowna and Saskatoon, Regina, and Winnipeg. NewLeaf is currently operating on its winter schedule and is reselling seats between Kelowna and Edmonton.

Flair Airlines Ltd. has operated for several years and on September 8, 2008, Kelowna City Council approved the Air Carrier Airport Use Agreement between Flair Airlines Ltd. and the

City of Kelowna dated August 26, 2008, allowing Flair Airlines Ltd. to operate at the Kelowna International Airport. This agreement remains in good standing.

**Considerations not applicable to this report:**

**Internal Circulation: N/A**

**Legal/Statutory Authority: N/A**

**Legal/Statutory Procedural Requirements: N/A**

**Existing Policy: N/A**

**Financial/Budgetary Considerations: N/A**

**Personnel Implications: N/A**

**External Agency/Public Comments: N/A**

**Communications Comments: N/A**

**Alternate Recommendation: N/A**

Submitted by:

P. Elchitz, Senior Airport Operations Manager

Approved for inclusion:



Sam Samaddar, Airport Director  
Joe Creron, Acting City Manager