



Unsolicited Proposal Program

April 12, 2021



Overview



Program rationale and objectives

Program structure

Metrics

I have an idea...



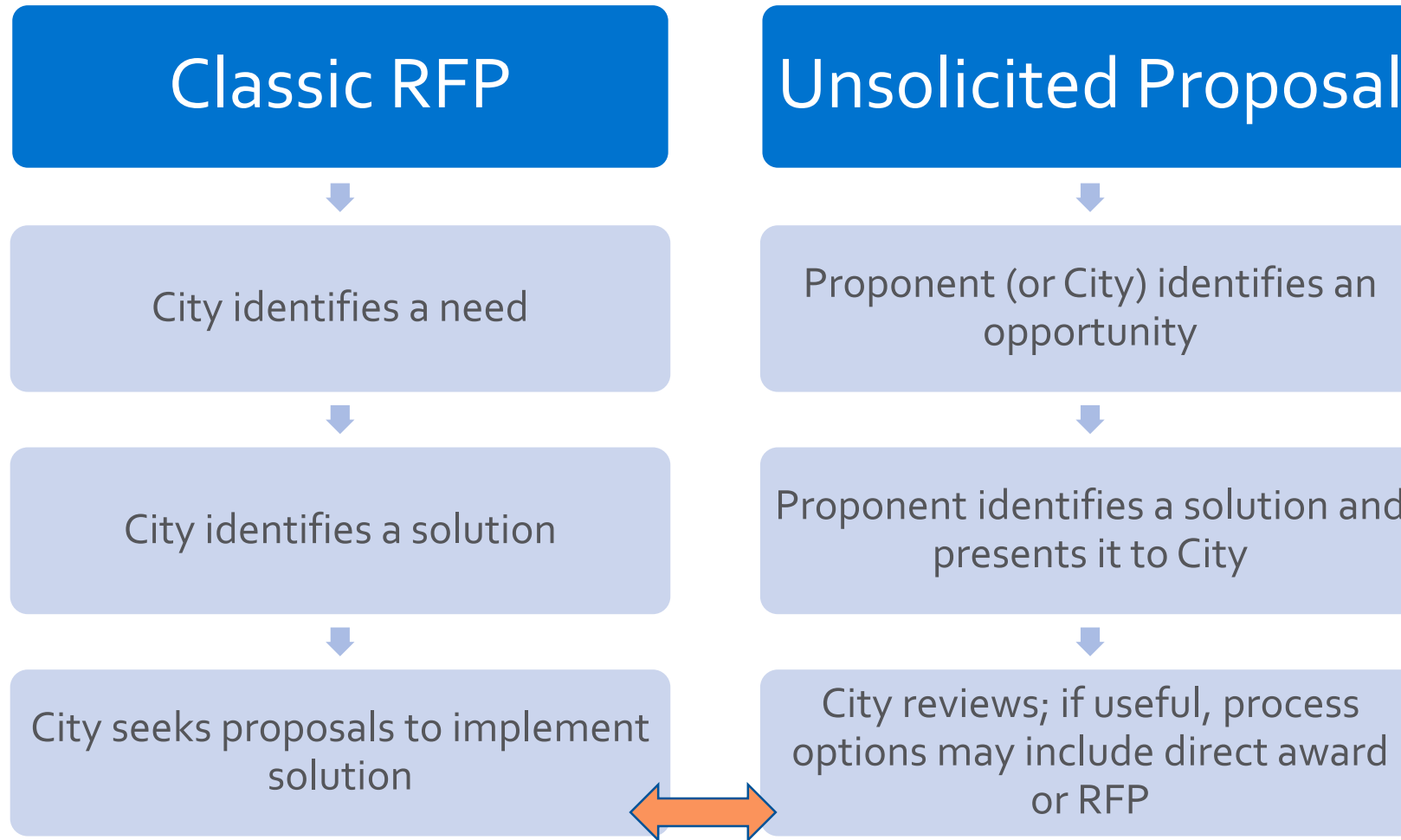


Open Door

- Portal
- Process
- Resource
- Knowledge



RFP process compared to UPP process



City of Kelowna

Program principles



Consistency



Fairness and
transparency



Responsiveness
and engagement

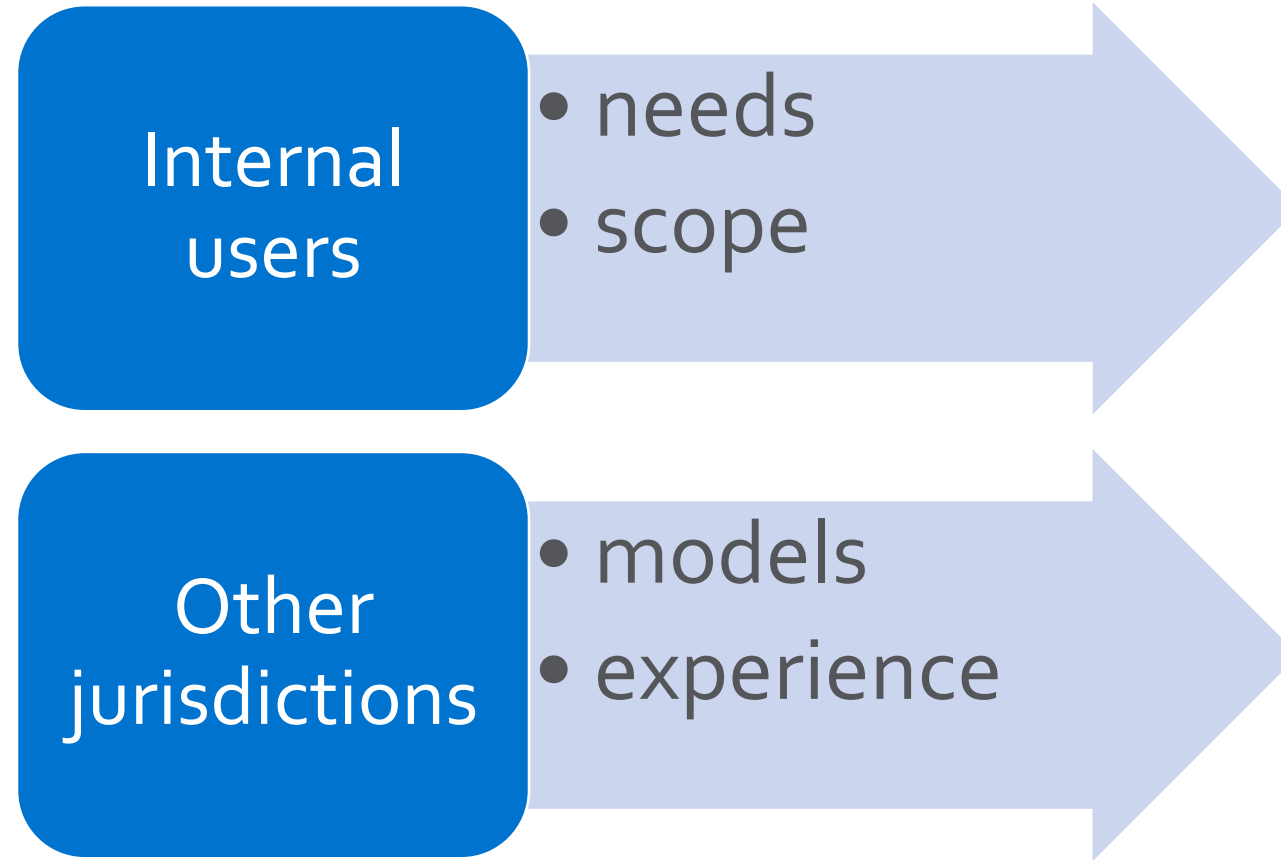


Due diligence

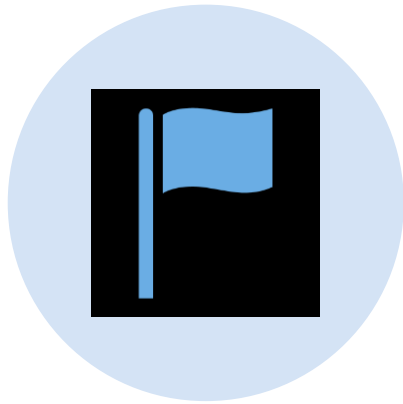


Alignment with
priorities

Program research



Scope and effectiveness



IS IT A PRIORITY?

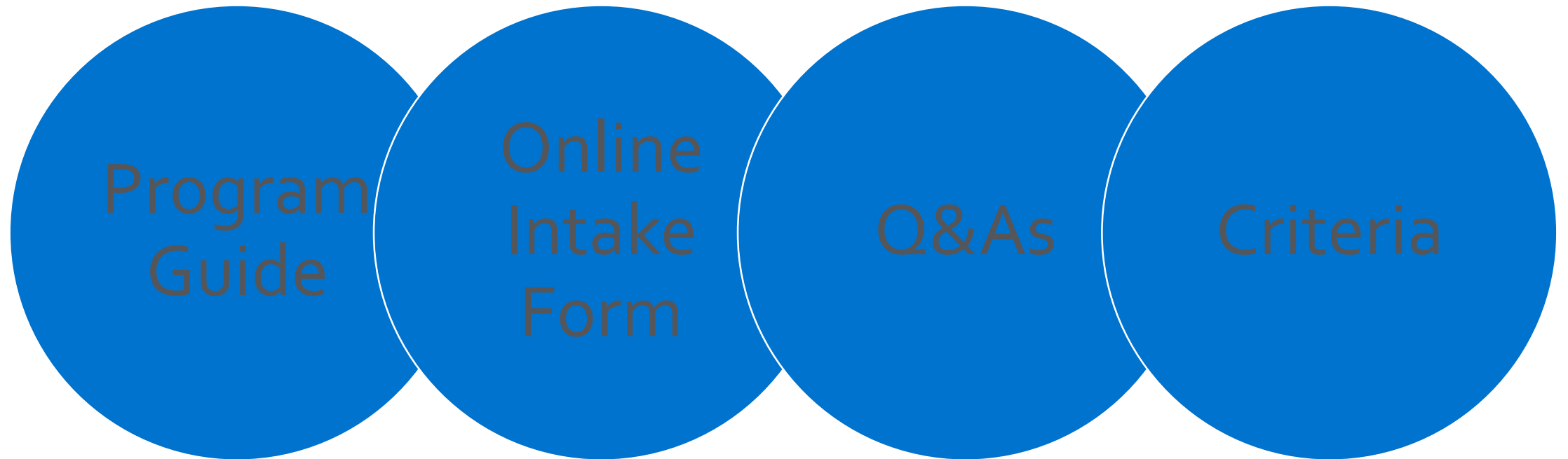


DOES IT SOLVE A
PROBLEM?




IS IT VIABLE?

Program components



Business services / Business with the City / Partnerships & sponsorships




City of Kelowna

[Our community](#) [Parks & recreation](#) [City hall](#) [City services](#) [Business services](#) [Roads & transportation](#) [Homes & building](#)

Business services

- Business with the City
 - Bidding opportunities
 - Concession & vendor opportunities
 - Economic development
 - Our data network for businesses
 - [Partnerships & sponsorships](#)
 - Suppliers & payments
- Permits & licences

Partnerships & sponsorships



[/](#) [Business services](#) [/](#) [Business with the City](#) [/](#) [Partnerships & sponsorships](#)

The community vision reflected in [Imagine Kelowna](#) recognizes that the well-being of our city is a shared responsibility and everyone needs to do their part to seize opportunities for improvement. Partnerships and sponsorships that provide economic and social benefits, and use a balanced approach to mobilizing resources, are an effective way to meet community needs.

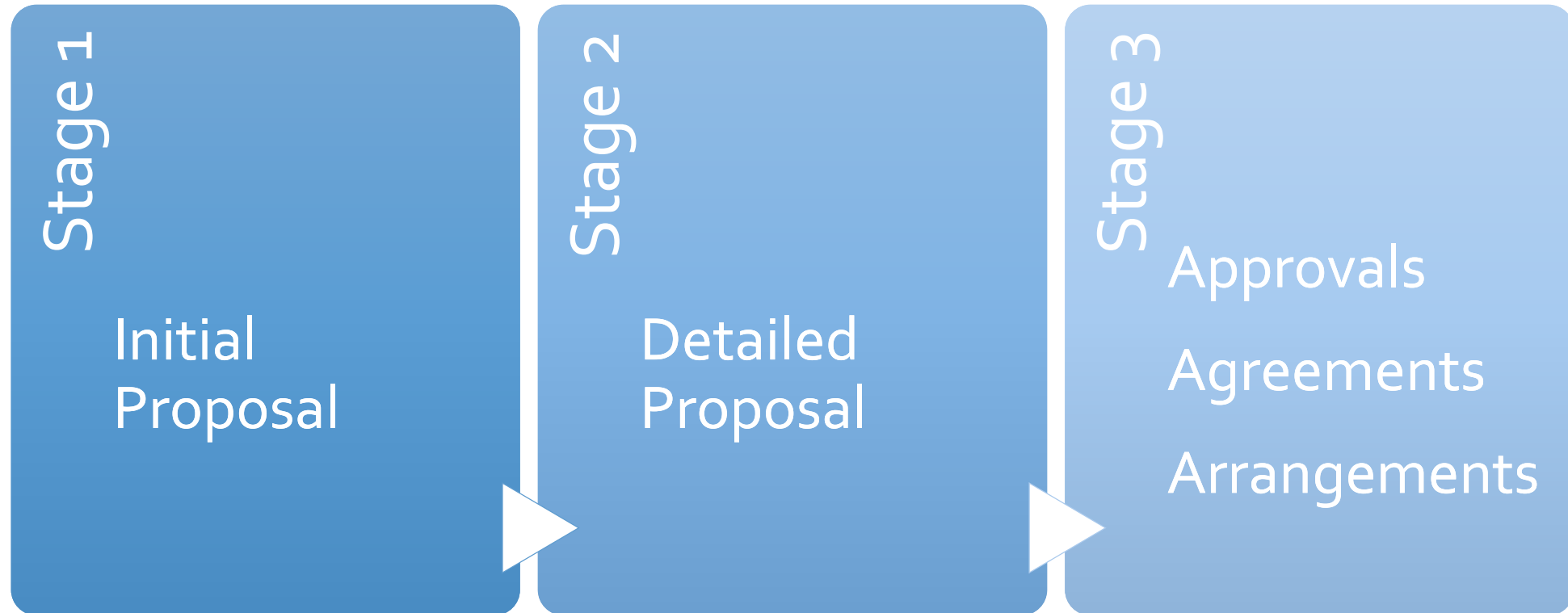
Unsolicited Proposal Program



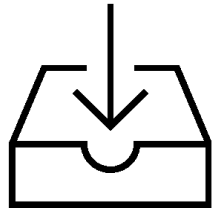
[/](#) [Business services](#) [/](#) [Business with the City](#) [/](#) [Partnerships & sponsorships](#) [/](#) [Unsolicited Proposal Program](#)



Process



Metrics



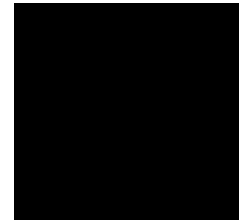
Proposals
received
by type



Proposals
ineligible
or
diverted



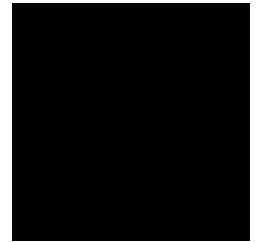
Evaluation
analysis



Response
time



User
feedback



Proposals
accepted



Questions?

For more information, visit kelowna.ca.