

Report to Council



Date: May 2, 2016
File: 1140-551
To: City Manager
From: M. Olson, Manager, Property Management
Subject: CONCESSION OPERATION BID AWARDS - VARIOUS FOOD & ACTIVITY

Report Prepared by: T. Abrahamson, Property Officer

Recommendation:

THAT Council approves the City entering into a mobile food concession with Artisto Gelato to provide summer mobile food vending services at Stuart Park for a two (2) year term with two (2) one (1) year options to renew at the City's sole discretion, in the form attached to the Report of the Manager, Property Management, dated May 2, 2016;

AND THAT Council approves the City entering into a concession contract with Hot or Not Vending for three (3) downtown food vending locations at 266 Lawrence Avenue, 238 Leon Avenue and 275 Leon Avenue, to provide evening mobile food vending services for a three (3) year term with two (2) one (1) year options to renew at the City's sole discretion, in the form attached to the Report of the Manager, Property Management, dated May 2, 2016; and

AND THAT Council approves the City entering to an activity concession with Okanagan Beach Rentals to provide water activity concessions at Gyro Beach and Rotary Beach for a three (3) year term with two (2) one (1) year options to renew at the City's sole discretion, in the form attached to the Report of the Manager, Property Management, dated May 2, 2016;

AND FURTHER THAT the Mayor and City Clerk be authorized to execute all documents necessary to complete the contracts.

Purpose:

That Council endorse the award of food vendor contracts for Lawrence Avenue, Leon Avenue and Stuart Park; and a water activity concession contract for Gyro and Rotary Beaches.

Background:

Food and activity vending concessions have flourished in Kelowna in recent years and the successful conclusion of contracts awarded in 2010 and 2011 resulted in these opportunities

becoming available for bid in 2016. Continuing the momentum established under these contracts, the City opened the bid process for the following concession opportunities:

Summer Mobile Food Concession
Stuart Park

Evening Mobile Food Concessions
266 Lawrence Avenue; 238 Leon Avenue; 275 Leon Avenue

Activity Concessions
Gyro Beach; Rotary Beach

The bidding opportunities were advertised on the City's website, social media and local newspaper. Subsequent to optional information meetings held March 9 and 15, 2016, bids were accepted and reviewed by a committee comprised of Parks staff and evaluated based on benefit to the community, experience and qualifications, quality of service being offered, and value to the City.

Based on this criteria, the successful bidders were identified and are summarized below:

Artisto Gelato - summer mobile food vending services at Stuart Park from May 15th to September 15th annually. The vendor will focus on handcrafted locally sourced ingredients for offerings of gelato, sorbetto, and grilled paninis.

Hot or Not Vending - annual evening mobile food vendor servicing three downtown locations on Leon and Lawrence Avenues from Wednesday to Saturday, 9pm to 2am. Offerings include wraps, perogies, all beef hot dogs and smokies.

Okanagan Beach Rentals - summer water activity vendor servicing both Gyro and Rotary Beaches. Vendor will offer kayak, stand up paddleboard, peddle boat, aqua bike and canoe rentals. In addition, the City will be providing a beach wheelchair for each beach which the vendor will loan, free of charge, to guests requiring wheelchair access to enjoy the lakeshore.

Financial/Budgetary Considerations:

Stuart Park (summer) - Artisto Gelato

- \$5,000/year - 2-year total \$10,000
- Plus 5% of gross profits each year of the contract

Downtown Evening Vendor - Hot or Not Vending

- \$8,100/year - 3-year total \$24,300
- Plus 5% of gross profits each year of the contract

Gyro and Rotary Beaches - Okanagan Beach Rentals

- \$18,000/year - 3-year total \$54,000
- Plus 5% of gross profits each year of the contract

Internal Circulation:
Parks Services Manager

Considerations not applicable to this report:

Legal/Statutory Authority:
Legal/Statutory Procedural Requirements:
Existing Policy:
Personnel Implications:
External Agency/Public Comments:
Communications Comments:
Alternate Recommendation:

Submitted by: M. Olson, Manager, Property Management

Approved for inclusion: D. Edstrom, Director, Real Estate

Attachments: 1. Schedule A - Contract, Artisto Gelato
2. Schedule B - Contract, Hot or Not Vending
3. Schedule C - Contract, Okanagan Beach Rentals
4. Schedule D - PowerPoint

cc: I. Wilson, Parks Services Manager
J. Gabriel, Divisional Director, Active Living & Culture
G. Filafilo, Financial Projects Manager